

EXPERTISE

JO Consulting S.r.l. has its core business in fund raising, at European, national and local level. It works in an international network composed by public and private research centres, small-medium and large companies, and public administrations. JO Consulting also provides tutoring services to support start-up enterprises as business angel.

Fund Raising

JO targets enterprises and organizations with the aim of providing consulting and technical assistance for the research and implementation of facilitation instruments in support of initiatives in all sectors. More specifically, the activity includes the following phases:

- revalorization and training of the entrepreneurial context about the existing incentives;
- company check-up, concession scouting, best practices analysis and evaluation of the financial coverage for the implementation of the investment projects;
- investigation, economic and financial planning, design and creation of the business plan, project launch;
- follow up the question of facilitation and technical support management of the project initiation and management of relationships with central and local authorities to carry out the administrative procedures;
- assistance in the reporting of expenses and specialist support during inspection visits carried out by agencies.



EU Projects

This activity targets the development of Integrated Interventions, public-private Strategic Projects and Innovative Actions benefiting from EU funds. More specifically, this activity is divided into the following phases:

- identification of the several R&D or technological innovation EU programs, analysis of the eligibility rules and funding provision;
- development of international relationships to create transnational partnerships, partnerships research, even through a network of universities and European SMEs already acquired;
- drafting of the project in English, definition of the work program and related budget;
- submission of application to the appropriate EU authorities;
- management and coordination of financed projects, in the various implementation phases (tasks division among partners, financial, legal and accounting management support, organization of publications, results dissemination assistance, studies, setting up of seminars, etc...);
- accounting of expenditures sustained, financial audit and preliminary assessment of the work;
- drafting of technical and financial reports in English to be submitted to the EU authorities responsible for the official evaluation of the project outputs.

Project types:

- ICT-PSP
- FP7
- LLP
- INTERREG
- CIP
- R&D
- IEE
- eContentplus



- Eco-Innovation
- Life+
- EUROMED Heritage
- ENPI
- MED
- Etc.

Funded projects:

- **Mobile Video Conference System (MVCS)** - Project co-funded by the Sicilian Region with the help of the Structural Funds Regional Operational Program 2000-2006 - Size 3.14 - "Promotion and Support to the Regional Research and Innovation", which aims to find a possible multimedia convergence through a solution fixed/mobile allowing the connection of all types of mobile devices in videoconference.
www.mvcs.it
- **Babylon & ONtology (BONy)**: Multilingual and Cognitive e-Learning Management System via PDA Phone (BONy) - Project financed with the European Commission funds in the "Lifelong Learning Program" project and managed by EACEA. The aim of the project is to develop a new generation of Learning Management System able to create multilingual formative schemes designed on the specific needs of individual users, by using forms of artificial intelligence.

BONy was elected Project of the Month of November 2008 on elearningeuropa.info (<http://www.elearningeuropa.info/newsletter/index.php?page=home&nws=59>) and was promoted with an article on the Innova Scuola site (December 2008) (http://www.innovascuola.gov.it/opencms/opencms/innovascuola/primo_piano/news/content/Archivio_Gennaio_09/ProgettoBONy.html), which is a platform promoted and financed by the Department for Innovation and Technologies of the Presidency of the Council of Ministers in collaboration with the Ministry of Education, University and Research.



www.bonynetwork.eu

- **E-Kristjan** (LLP – Leonardo da Vinci, transfer of innovation) - "Design and implementation of a web-based tool for learning the Estonian language for special purposes for civil servants who do not speak Estonian. The project aims to promote the language learning at workplace, not depending on the geographical location of the person.
ekristjan.ttu.ee
- **ETC: European Tunisian Cooperation** – it is a project supported by the European Commission and granted by the 7th Framework Program, Capacities, International Cooperation (FP7-INCO-Bilat). The overall objective of the ETC project is to promote and stimulate the involvement of the Tunisian research centers into the European Research frame by training on European R&D project management, and by building a network of European and Tunisian research centers, Universities and SMEs.
www.etcproject.eu
- **Public Policies made by Citizens** – project “Youth in Action Program – Action 1.3 – Youth Democracy Projects”. It operates on www.public-policies.eu, an online platform offering to its citizens the possibility to promote solutions to public policy in Europe. It is funded by the European Commission, Youth in Action program.
<http://www.politiche-pubbliche.it>
- **Senior Sport (S²-PORT)** – project “Preparatory Actions in the field of Sport - Health and physical activity” funded by the Regional Government of Extremadura. It concern the prevention for the elderly using the sport to improve the quality of life.
<http://www.e-medine.org/senior-sport-ss-port.html>



JO Group is a system of companies which has its core businesses in fund raising, renewable energy, training and web applications.

IPPOCRATE AS S.r.l. is an Energy Service Company (ESCO), which has its core business in the implementation of the plants for the production of energy from renewable sources. It is also an EPC Contractor (EPC stands for Engineering, Procurement and Construction): it has the responsibility to design the project, procure the necessary materials and construct the plant.

www.ippocrateas.eu

P.M.F. S.r.l. is a research institution in ICT field involved in several international projects based on ICT technologies and it is also an accredited training institution particularly focused on e-learning methodologies.

www.pmftraining.eu

VITECO S.r.l. is a provider of technologies for long-distance training, it has its own e-learning platform (www.e-logos.it) and a solid expertise on open source platform Dokeos.

www.vitecolearning.eu

HT S.r.l. is focused on the development of the web applications.

www.htinnovazione.eu

In addition, JO Group non-profit partners are the **e-Medine Observatory** (www.e-medine.org), active in the international cooperation, and **JO Education** (www.joeducation.eu), an accredited training institution.

JO Group

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